

Message Text

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ACTION TRSE-00

INFO OCT-01 ARA-06 ISO-00 EB-07 AGR-05 CEA-01 CIAE-00

COME-00 DODE-00 FRB-01 H-01 INR-05 INT-05 L-02 LAB-04

NSAE-00 NSC-05 PA-01 RSC-01 AID-05 CIEP-01 SS-15

STR-01 TAR-01 USIA-06 PRS-01 SP-02 OMB-01 SWF-01

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FM AMEMBASSY BUENOS AIRES

TO SECSTATE WASHDC PRIORITY 9080

LIMITED OFFICIAL USE BUENOS AIRES 8857

E.O. 11652: N/A

TAGS: ETRD, AR

SUBJ: COUNTERVAILING DUTIES: FOOTWEAR

REF: STATE 263388

1. EMBASSY HAS CONSULTED BOTH GOA AND INDUSTRY SOURCES ON QUESTION RAISED IN REFTEL. IT IS CORRECT THAT GOA HAS PERMITTED 35 PERCENT INCREASE IN DOMESTIC PRICES OF FOOTWEAR, IN LINE WITH A GENERAL POLICY OF THE NEW ECONOMIC TEAM TO INTRODUCE MORE FLEXIBILITY INTO PREVIOUSLY RATHER RIGID PRICE CONTROLS. SIMILAR PRICE INCREASE HAVE BEEN PERMITTED ON OTHER PRODUCTS. INDUSTRY SOURCES TELL US THAT THERE WILL PROBABLY BE SOME INCREASES IN EXPORT PRICES ON NEW 1975 LINES OF FOOTWEAR. HOWEVER IT WILL NOT BE ANY ACROSS THE BOARD PERCENTAGE SUCH AS 10 PERCENT. THEY CITE AS EXAMPLE OF REASONS WHY PRICE INCREASES WILL VARY THE FACT THAT MANY LINES OF WOMENS SHOES SOLD IN DOMESTIC MARKET HAVE SOLES MADE OF MATERIALS BASED ON PETRO-CHEMICALS, WHICH HAVE INCREASED FAR MORE IN PRICE THAN THE LEATHER USED IN MOST EXPORTED FOOTWEAR.

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2. BOTH GOA AND INDUSTRY SOURCES STATE POSITIVELY THAT DIFFERENCE BETWEEN PRICE RISE PERMITTED FOR THE DOMESTIC MARKET AND ANY

PRICE INCREASE IN EXPORTED SHOES DOES NOT IMPLY A SUBSIDY, BUT RATHER INDICATES WHAT CAN HAPPEN IN A PRICE CONTROLLED, INFLATIONARY ECONOMY WHERE HIGHER PRICES CAN BE COMMANDED (AT LEAST TEMPORARILY) THAN IN THE EXPORT MARKET WHERE, OF COURSE, PRICES HAVE NEVER BEEN CONTROLLED BY THE GOVERNMENT.

3. GOA AUTHORITIES INFORM US THAT DATE ON WHICH DECREE 1416 BECOMES EFFECTIVE IS DEC 23 (30 WORKING DAYS AFTER ITS PROMULGATION). UNTIL THEN SHOE EXPORTS ARE BEING HANDLED UNDER THE OLD SYSTEM. CIFEN IS NOT YET OPERATING IN THE SHOE EXPORT BUSINESS. UNDERSECRETARY VARTALITIES INFORMED US THAT GOA EXPECTS TO WORK OUT WITHIN ABOUT 10 DAYS A PLAN OF OPERATIONS. VARTALITIS ALSO SAID THAT GOA WANTS TO SUBMIT THE PLAN TO TREASURY FOR ITS CONCURRENCE BEFORE PUTTING IT INTO EFFECT. HE SAID THAT TREASURY OFFICIALS HAD TOLD AMB ORFILA THAT A TREASURY OFFICER MIGHT BE SENT TO BUENOS AIRES FOR THIS PURPOSE.

4. VARTALITIS EMPHASIZED THAT GOAS MAIN INTEREST IS IN AVOIDING AN INTERRUPTION IN THE FLOW OF SHOE EXPORTS TO THE US. HE SAID HE HAD REACHED AN "UNDERSTANDING" WITH THEN ASSISTANT SECRETARY KUBISCH IN WASHINGTON SOME MONTHS AGO THAT USG AND GOA WOULD COOPERATE TO PREVENT SUCH INTERRUPTION. HE EXPRESSED APPRECIATION OF USG COOPERATION. DECON 12/5/75.
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